

JOHN B. MUMFORD, JR.

Partner

John Mumford leads Hancock, Daniel & Johnson's insurance coverage practice group from the firm's office in Richmond, Virginia. John represents insurance companies in litigating coverage disputes in multiple jurisdictions and forums, with a focus on Virginia, the District of Columbia, North Carolina, Maryland, South Carolina, and Tennessee. He also advises insurers on a variety of coverage matters, such as policy recession, extracontractual liability avoidance, the duty to defend, and the reservation of rights.

John's practice involves a wide range of insurance coverages, including commercial general liability, property, professional liability, directors' and officers' liability, fiduciary liability, automobile/garage, business interruption, excess/umbrella, and various specialty coverages.

Associations and Professional Memberships

American Bar Association, Council Member, Section of Litigation

American Bar Association, Committee Chair - Insurance Coverage Litigation (Former)

American Health Lawyers Association

Defense Research Institute

Federal Bar Association (EDVA Richmond Chapter)

Loss Executive Association

Virginia Association of Defense Attorneys, President (2018-2019)

Career Highlights

Best Lawyers in America® (2021-2024)

"2024 Lawyer of the Year - Insurance Law in Richmond," Best Lawyers in America®

"2021 Lawyer of the Year- Insurance Law in Richmond," Best Lawyers in America®

American College of Coverage and Extracontractual Counsel

"Legal Elite," *Virginia Business Magazine*

"Virginia Super Lawyers," *Super Lawyers*

"2019 Leader in the Law," *Virginia Lawyers Weekly*



Practice Areas

Alternative Dispute Resolution

Insurance Coverage Litigation & Counseling

Captive and Other Self-Insurance Programs

Claims Management

Coronavirus (Covid-19) Guidance and Business Preparedness

Commercial Litigation

Cybersecurity

General Tort, Insurance, and Product Liability Defense

Licensure

District of Columbia

Maryland

North Carolina

Vermont

Virginia

Academic Credentials

George Mason University, B.A.

University of Richmond School of Law, J.D.

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Community Involvement

Richmond Strikers Soccer Club, Chairman of the Board

Virginia Commonwealth University, School of Business, Adjunct Professor "Insurance Law", Fall 2020, Fall 2021, Fall 2022, Fall 2023

Publications

"The Unfair Claim Practices Compendium," (Virginia Chapter), *Defense Research Institute* (June 2018)

"The Uninsured Motorist and Underinsured Motorist Coverage Compendium," *Defense Research Institute - Virginia Chapter* (2016).

Speaking Engagements

"What's Up Next? Emerging Risks in Healthcare" – Consero Healthcare General Counsel Forum (June 2024)

"Disruptors in Bad Faith Litigation: Policyholders' Use of Litigation Funding and Other Risk-Reducing Tools Against Carriers" – DRI 2024 Insurance Bad Faith and Extra-Contractual Liability Seminar (June 2024)

"Defending Pre-Suit Demands: Duties, Breaches, and Waivers" – ALI CLE (May 2024)

"Insurer's Duty to Defend Pre-Suit Demands: Avoiding Unintentional Breach and Possible Waiver of Coverage Defenses" – Strafford (December 2023)

"AI & CI Issues in Construction Defect Claims: Yours, Mine or Ours" – PLRB Large Loss Conference (November 2023)

"What's Next? Emerging Issues in Healthcare Risk Management" – NCASHRM Fall Conference (November 2023)

"Maximizing The Value of a Captive/Self-Insurance Program" - IPMI Healthcare Law & Compliance Institute (September 2023)

"ESG: What Is It and Why It Matters to Healthcare" – 2023 PLUS Healthcare & Medical Symposium (April 2023)

"Inventing Coverage: Intentional Acts Pled as Negligence" – PLRB Claims Conference & Insurance Services Expo (March 2023)

"Construction Defect Claims: Claims Handling & GCL Coverage Issues" - Large Loss Conference – PLRB – (October 2022)

"Second-Level Scrutiny: How Have Appellate Courts Handled COVID-19 Business Interruption Appeals" - ACCC 2022 Annual Meeting (May 2022)

"Adjusting Large Construction Defect Claims" - PLRB 2022 Claims Conference - (April 2022)

"Lessons Learned From The Pandemic" - ABA Litigation Section 2022 Insurance Coverage Litigation Committee CLE Seminar - (March 2022)

"COVID Related Claims and Coverage Issues" - DRI 2021 Insurance Coverage and Practice Symposium Seminar - (December 2021)

"Construction Defect Claims: Additional Insured & Contractual Indemnification" - Large Loss Conference – PLRB – (October 2021)

"Virtual Mediation for Casualty Adjusters" - PLRB Claims Conference Webinar - (July 2021)

"Litigating the Pandemic: Insurance Coverage for Claims and Losses from COVID-19" - NCADA – (June 2021)

"Litigating the Pandemic: COVID-19" – ABA 2021 Section Annual Conference (May 2021)

"Insurance Coverage for COVID-19 Losses – Where We've Been and Where We're Headed" - ABA Section of Litigation 2021 Insurance Coverage Litigation Committee CLE Seminar (March 2021)

"Tips for Practice in the Eastern District of Virginia" - VADA 2020 Young Lawyers Boot Camp (December 2020)

"Adjusting Catastrophic Construction Defect Claims" - PLRB Large Loss Webinar (December 2020)

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"Pandemic Insurance Issues: What Your Company Needs to Know" - ABA Section of Litigation Webinar (September 2020)

"Coronavirus and Insurance Coverage- What Attorneys Need to Know" - VADA Webinar (May 2020)

"Coronavirus and Insurance Coverage- What Attorneys Need to Know" - ABA Section of Litigation Webinar (March 2020)

"The Intersection of Claims-Side Compliance and Extra-Contractual Exposure: Building a Successful Foundation for Your Claims Department" - 2019 CLM New York Conference (December 2019)

"Additional Insureds and Contractual Indemnification Issues in Construction Defect Claims" - 2019 PLRB Large Loss Conference (November 2019)

"Construction Defect Claims and Additional Insureds" - 2019 PLRB Eastern Regional Adjusters Conference (October 2019)

"Construction Defect Claims and Additional Insureds" - 2019 PLRB Central Regional Adjusters Conference (September 2019)

"Why Plaintiffs/ Policyholders Win Bad Faith Claims." - 2019 DRI Bad Faith Seminar (June 2019)

"Big Firm v. Small Firm No More: How Small Firms & Boutiques Are Effectively Litigating Against Big Law" - ABA 2019 Section Annual Conference, Spring Leadership (May 2019)

"Determining the Number of Occurrences Under CGL Policies"- PLRB Claims Conference (March 2019)

"Adjusting Large & Multi-Claimant Construction Defect Claims: Liability & Coverage Issues", PLRB Large Loss Conference (November 2018)

"Minding Your Ys and Zs- Selling Your Case to the Social Media Generations"- ABA Section Annual Conference (May 2018)

"Construction Defect Claims: CGL Coverage Issues"- PLRB Claims Conference (April 2018)

"Insurance Coverage Litigation- 30 Years of Lessons Learned"- ABA Insurance Coverage Litigation Committee Seminar (March 2018)

"Nuts and Bolts: Discovery Disputes and Summary Judgment in the EDVA" - The Federal Bar Association (Richmond Chapter), Virginia Trial Lawyers Association, and Virginia Association of Defense Attorneys In-Person CLE Program (May 2017)

"Litigating the Concussion Crisis" - ABA Section of Litigation Annual Conference (May 2017)

"Coverage TKOs: Insurance for Sports-Related Injuries" - ABA Insurance Coverage Litigation Committee CLE Seminar (March 2017)

"Ethics of Handling Confidential and Sensitive Information" - Defense Research Institute Insurance Coverage and Practice Symposium (December 2016)

"Multiple Claimants and Insufficient Policy Limit" - PLRB Regional Adjuster Conferences (May, September, and November 2016)

"Effective Summary Judgment Motions" - ABA Insurance Coverage Litigation Committee CLE Seminar (March 2016)

"Garage & Business Auto Policies: Coverage Issues" - PLRB Claims Conference (2015)

"Defending the Corporate Deposition" - Virginia Association of Defense Attorneys Annual Meeting (October 2015)

"It's Only Forum Shopping When It's Coming from the Other Side" - ABA Insurance Coverage Litigation Committee CLE Seminar (March 2015)

"Analyzing the CGL Insuring Agreement: Occurrence, Trigger and Other Hot Topics" - PLRB/LIRB 2014 Claims Conference (April 2014)

"Yours, Mine, or Ours? The Evolution of Additional Insured Coverage" - ABA Insurance Coverage Litigation Committee CLE Seminar (March 2014)