

JOHN B. MUMFORD, JR.

Partner

John Mumford leads Hancock, Daniel & Johnson's insurance coverage practice group from the firm's office in Richmond, Virginia. John represents insurance companies in litigating coverage disputes in multiple jurisdictions and forums, with a focus on Virginia, the District of Columbia, North Carolina, Maryland, South Carolina, and Tennessee. He also advises insurers on a variety of coverage matters, such as policy recession, extracontractual liability avoidance, the duty to defend, and the reservation of rights. John's practice involves a wide range of insurance coverages, including commercial general liability, property, professional liability, directors' and officers' liability, fiduciary liability, automobile/garage, business interruption, excess/umbrella, and various specialty coverages.

Associations and Professional Memberships

American Bar Association, Committee Chair - Insurance Coverage Litigation
American Health Lawyers Association
Defense Research Institute
Federal Bar Association (EDVA Richmond Chapter)
Loss Executive Association
Virginia Association of Defense Attorneys, President (2018-2019)

Career Highlights

"2021 Lawyer of the Year- Insurance Law in Richmond,"
Best Lawyers in America®
American College of Coverage and Extracontractual Counsel
"Legal Elite," *Virginia Business Magazine*
"Virginia Super Lawyers," *Super Lawyers*

Community Involvement

Richmond Strikers Soccer Club, Chairman of the Board



Practice Areas

Insurance Coverage Litigation & Counseling
Captive and Other Self-Insurance Programs
Claims Management
Commercial Litigation
Cybersecurity
General Tort, Insurance, and Product Liability Defense

Licensure

District of Columbia
Maryland
North Carolina
Vermont
Virginia

Academic Credentials

George Mason University, B.A.
University of Richmond School of Law, J.D.

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Publications

"The Unfair Claim Practices Compendium," (Virginia Chapter), *Defense Research Institute* (June 2018)

"The Uninsured Motorist and Underinsured Motorist Coverage Compendium," *Defense Research Institute - Virginia Chapter* (2016).

Speaking Engagements

"Litigating the Pandemic: COVID-19" – ABA 2021 Section Annual Conference (May 2021)

"Insurance Coverage for COVID-19 Losses – Where We've Been and Where We're Headed" - ABA Section of Litigation 2021 Insurance Coverage Litigation Committee CLE Seminar (March 2021)

"Tips for Practice in the Eastern District of Virginia" - VADA 2020 Young Lawyers Boot Camp (December 2020)

"Adjusting Catastrophic Construction Defect Claims" - PLRB Large Loss Webinar (December 2020)

"Pandemic Insurance Issues: What Your Company Needs to Know" - ABA Section of Litigation Webinar (September 2020)

"Coronavirus and Insurance Coverage- What Attorneys Need to Know" - VADA Webinar (May 2020)

"Coronavirus and Insurance Coverage- What Attorneys Need to Know" - ABA Section of Litigation Webinar (March 2020)

"The Intersection of Claims-Side Compliance and Extra-Contractual Exposure: Building a Successful Foundation for Your Claims Department" - 2019 CLM New York Conference (December 2019)

"Additional Insureds and Contractual Indemnification Issues in Construction Defect Claims"- 2019 PLRB Large Loss Conference (November 2019)

"Construction Defect Claims and Additional Insureds"- 2019 PLRB Eastern Regional Adjusters Conference (October 2019)

"Construction Defect Claims and Additional Insureds" - 2019 PLRB Central Regional Adjusters Conference (September 2019)

"Why Plaintiffs/ Policyholders Win Bad Faith Claims." - 2019 DRI Bad Faith Seminar (June 2019)

"Big Firm v. Small Firm No More: How Small Firms & Boutiques Are Effectively Litigating Against Big Law" - ABA 2019 Section Annual Conference, Spring Leadership (May 2019)

"Determining the Number of Occurrences Under CGL Policies"- PLRB Claims Conference (March 2019)

"Adjusting Large & Multi-Claimant Construction Defect Claims: Liability & Coverage Issues", PLRB Large Loss Conference (November 2018)

"Minding Your Ys and Zs- Selling Your Case to the Social Media Generations"- ABA Section Annual Conference (May 2018)

"Construction Defect Claims: CGL Coverage Issues"- PLRB Claims Conference (April 2018)

"Insurance Coverage Litigation- 30 Years of Lessons Learned"- ABA Insurance Coverage Litigation Committee Seminar (March 2018)

"Nuts and Bolts: Discovery Disputes and Summary Judgment in the EDVA" - The Federal Bar Association (Richmond Chapter), Virginia Trial Lawyers Association, and Virginia Association of Defense Attorneys In-Person CLE Program (May 2017)

"Litigating the Concussion Crisis" - ABA Section of Litigation Annual Conference (May 2017)

"Coverage TKOs: Insurance for Sports-Related Injuries" - ABA Insurance Coverage Litigation Committee CLE Seminar (March 2017)

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"Ethics of Handling Confidential and Sensitive Information" - Defense Research Institute Insurance Coverage and Practice Symposium (December 2016)

"Multiple Claimants and Insufficient Policy Limit" - PLRB Regional Adjuster Conferences (May, September, and November 2016)

"Effective Summary Judgment Motions" - ABA Insurance Coverage Litigation Committee CLE Seminar (March 2016)

"Garage & Business Auto Policies: Coverage Issues" - PLRB Claims Conference (2015)

"Defending the Corporate Deposition" - Virginia Association of Defense Attorneys Annual Meeting (October 2015)

"It's Only Forum Shopping When It's Coming from the Other Side" - ABA Insurance Coverage Litigation Committee CLE Seminar (March 2015)

"Analyzing the CGL Insuring Agreement: Occurrence, Trigger and Other Hot Topics" - PLRB/LIRB 2014 Claims Conference (April 2014)

"Yours, Mine, or Ours? The Evolution of Additional Insured Coverage" - ABA Insurance Coverage Litigation Committee CLE Seminar (March 2014)

"Football Helmets, Latent Claims, and Long Tails: Can Insurers Get Courts to Recognize the Injury-In-Fact Trigger" - DRI Insurance Coverage & Practice Seminar (December 2013)

"CGL 400: Mastering the Nuances of CGL Coverage" - PLRB/LIRB 2013 Claims Conference (March 2013)

"Make it or Break it – Tips and Strategies for Maximizing the Value of a Corporate Deposition in Your Coverage Case" - ABA Insurance Coverage Litigation Committee CLE Seminar (March 2013)