

## MICHAEL R. NEWBY

### Partner

Mike Newby serves as a director in the firm. His practice focuses on business, regulatory compliance and other transactional issues within healthcare law.

As providers continue to explore options to consolidate and affiliate, Mr. Newby has served as transaction counsel for hospitals, health systems and other providers in acquisitions, mergers, divestitures, member substitution agreements, joint ventures and other types of affiliations.

He regularly advises healthcare providers on various legal issues concerning contract drafting and interpretation; contract management; tax exemption issues; health reform; accountable care organizations; Medicare/Medicaid reimbursement; managed care agreements; hospital/physician joint ventures and alignment strategies; fraud and abuse issues; Stark law compliance; self-disclosures; corporate governance; corporate compliance; mergers, acquisitions and reorganizations; commercial real estate matters; corporate insurance law; and day-to-day operational issues. Mr. Newby regularly advises physicians, dental professionals and other healthcare professionals on various employment contracts, buy-sell arrangements, corporate formation issues, and other transactional matters.

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### Associations and Professional Memberships

American College of Healthcare Executives  
American Health Lawyers Association  
Fellow, Healthcare Financial Management Association  
The Institutes® CPCU Society

### Career Highlights

AV Preeminent®, *Martindale-Hubbell*  
"Legal Elite," *Virginia Business Magazine*



### Practice Areas

Association General Counsel  
Antitrust  
Behavioral Health  
Fraud & Abuse  
Governance  
Mergers, Acquisitions & Transactions  
Physician Services  
Real Estate  
Substance Abuse/Addiction  
Treatment Services  
Tax-Exempt Status

### Licensure

Arizona  
District of Columbia  
Georgia  
Kentucky  
North Carolina  
Pennsylvania  
Tennessee  
Virginia

### Academic Credentials

Randolph-Macon College, B.A.  
University of Richmond School of Law, J.D., *magna cum laude*

# MICHAEL R. NEWBY

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## Community Involvement

Director, The West End Jaycees Foundation

## Certifications

Certified Specialist Managed Care (CSMC)

Chartered Property Casualty Underwriter (CPCU)

Associate in Risk Management (ARM)

## Speaking Engagements

"Easing Frustrations with the Stark Law: CMS' Proposed Regulations" - Virginia Medical Group Management Association, Collaborative Multi-state Webinar (April 2020)

"Physician Affiliation: Alternatives to the Traditional Employment Model-" Region IV, Healthcare Financial Management Association, Webinar (October 2019)

"Physician Affiliation: Alternatives to the Traditional Employment Model-" Virginia- Washington DC Chapter- Healthcare Financial Management Association, Richmond, VA (March 2019)

"Fraud and Abuse" - Virginia Medical Group Management Association, Richmond, VA (March 2019)

"Integrated Health Systems: Legal and Financial Considerations" - American Association for Physician Leadership, Scottsdale, AZ (November 2017)

"Managing Stark Risks" - Virginia Chapter of the American Society for Healthcare Risk Management, Norfolk, VA (March 2018)

"Integrated Health Systems: Legal and Financial Considerations" - American Association for Physician Leadership, Orlando, FL (January 2016)

"The Changing Face of Charity Care" - Virginia-Washington DC Chapter - Healthcare Financial Management Association Fall Conference, Virginia Beach, VA (September 2015)

"Integrated Health Systems: Legal and Financial Considerations" - American Association for Physician Leadership, Scottsdale, AZ (November 2014)

"501(r) Issues Facing Tax-Exempt Hospitals" - North Carolina Chapter - Healthcare Financial Management Association Annual Meeting, Pinehurst, NC (March 2014)

"501(r) Issues Facing Tax-Exempt Hospitals" - Healthcare Financial Management Association Region IV Meeting, Virginia Beach, VA (September 2013)

"PPACA Implications for Tax-Exempt Hospitals under 501(r)" - Virginia Chapter of the American Association of Healthcare Administrative Management, Charlottesville, VA (March 2013)

