HANCOCK DANIEL
The Health Law Solution

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# MICHAEL R. NEWBY

Partner

Mike Newby serves as a Partner in the firm. His practice focuses on business, regulatory compliance and other transactional issues within healthcare law.

As providers continue to explore options to consolidate and affiliate, Mr. Newby has served as transaction counsel for hospitals, health systems and other providers in acquisitions, mergers, divestitures, member substitution agreements, joint ventures and other types of affiliations.

He regularly advises healthcare providers on various legal issues concerning mergers, acquisitions, divestitures and reorganizations; provider joint ventures and alignment strategies; contract drafting and interpretation; contract management; tax-exemption issues; Medicare/Medicaid reimbursement; managed care agreements; fraud and abuse issues; Stark law compliance; self-disclosures; corporate governance; corporate compliance; commercial real estate matters; corporate insurance law; and day-to-day operational issues. He has also served as virtual in-house counsel to support various hospital and health system clients with contracting and day-to-day operational issues.

## Associations and Professional Memberships

American College of Healthcare Executives

American Health Lawyers Association

Health Care Compliance Association

Fellow, Healthcare Financial Management Association

The Institutes® CPCU Society

Virginia State Bar, Health Law Section Board of Governors

## Career Highlights

AV Preeminent®, *Martindale-Hubbell*

"Legal Elite," *Virginia Business Magazine*

*Best Lawyers in America® (2024, 2025, 2026, 2027)*

## Practice Areas

Association General Counsel
Antitrust
Behavioral Health
Fraud & Abuse
Governance
Mergers, Acquisitions & Transactions
Physician Services
Real Estate
Substance Abuse/Addiction Treatment Services
Tax-Exempt Status

## Licensure

Arizona

District of Columbia

Georgia

Kentucky

Massachusetts

North Carolina

Pennsylvania

Tennessee

Virginia

## Academic Credentials

Randolph-Macon College, B.A.

University of Richmond School of Law, J.D., *magna cum laude*

# MICHAEL R. NEWBY

Partner

## Certifications

Certified in Health Care Compliance (CHC)

Certified Specialist Managed Care (CSMC)

Chartered Property Casualty Underwriter (CPCU)

Associate in Risk Management (ARM)

## Speaking Engagements

"Time for a Change? Evaluating Practice Transition Options" – Healthcare Leaders Association-Virginia, Richmond, VA (March 2025)

"New Stark and Anti-Kickback Regulations" – Virginia Health Care Association, Webinar (March 2021)

"Easing Frustrations with the Stark Law: CMS' Proposed Regulations" - Virginia Medical Group Management Association, Collaborative Multi-state Webinar (April 2020)

"Physician Affiliation: Alternatives to the Traditional Employment Model-" Region IV, Healthcare Financial Management Association, Webinar (October 2019)

"Physician Affiliation: Alternatives to the Traditional Employment Model-" Virginia- Washington DC Chapter- Healthcare Financial Management Association, Richmond, VA (March 2019)

"Fraud and Abuse" - Virginia Medical Group Management Association, Richmond, VA (March 2019)

"Integrated Health Systems: Legal and Financial Considerations" - American Association for Physician Leadership, Scottsdale, AZ (November 2017)

"Managing Stark Risks" - Virginia Chapter of the American Society for Healthcare Risk Management, Norfolk, VA (March 2018)

"Integrated Health Systems: Legal and Financial Considerations" - American Association for Physician Leadership, Orlando, FL (January 2016)

"The Changing Face of Charity Care" - Virginia-Washington DC Chapter - Healthcare Financial Management Association Fall Conference, Virginia Beach, VA (September 2015)

"Integrated Health Systems: Legal and Financial Considerations" - American Association for Physician Leadership, Scottsdale, AZ (November 2014)

"501(r) Issues Facing Tax-Exempt Hospitals" - North Carolina Chapter - Healthcare Financial Management Association Annual Meeting, Pinehurst, NC (March 2014)

"501(r) Issues Facing Tax-Exempt Hospitals" - Healthcare Financial Management Association Region IV Meeting, Virginia Beach, VA (September 2013)

"PPACA Implications for Tax-Exempt Hospitals under 501(r)" - Virginia Chapter of the American Association of Healthcare Administrative Management, Charlottesville, VA (March 2013)