

## KYLE RENÉ

### Partner

Kyle represents post-acute and long-term care providers in matters impacting compliance, reimbursement, and licensing. From nursing homes and assisted living providers, to hospices, rehabilitation providers, durable medical equipment (DME) suppliers, home health Agencies (HHAs), providers of diagnostic services, and individual professionals, Kyle focuses on matters impacting reimbursement under Medicare, Medicaid, and commercial insurance, as well as Medicare requirements of participation/conditions of participation and licensure requirements under state law. He has worked with clients in transactional and internal compliance matters, and also appeared before state and federal regulatory and licensing bodies for formal and informal administrative matters, including the Centers for Medicare & Medicaid Services and state professional licensing boards.

For Kyle, “the most complicated problems present the greatest opportunities to add value.”

Prior to joining Hancock Daniel, Kyle served as General Counsel to a provider of skilled nursing and addiction recovery services in Maryland and Delaware, where he oversaw the organization’s legal department and advised company executives in transactional and regulatory matters. He is routinely invited to speak before state and national audiences, including through the American Health Lawyers Association (AHLA), the American Health Care Association (AHCA), the Virginia Health Care Association (VHCA), and Maryland’s Lifespan Network, among others. Kyle is a graduate of the Georgetown University Law Center and the University of Portland (Oregon), where he lived his “past life” as a stage actor, double majoring in English and Drama. Outside the office, he and his wife actively work with organizations committed to supporting elderly and special-needs individuals.

### Associations and Professional Memberships

American Health Law Association  
California State Bar Association  
Indiana State Bar Association  
Maryland State Bar Association  
Virginia State Bar Association  
Washington D.C. Bar Association



### Practice Areas

Mergers, Acquisitions & Transactions  
Regulatory Compliance  
Fraud & Abuse  
Governance

### Licensure

California  
District of Columbia  
Indiana  
Maryland  
Virginia  
Wyoming

### Academic Credentials

University of Portland, B.A.  
Georgetown University  
Law Center

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## Speaking Engagements

"Boilerplate Breakdown: Understanding The Fine Print in Services Contracts" – LifeSpan 2024 Annual Conference & Expo (September 2024)

"Discharge Disruption: Breaking Down Virginia's Anticipated Updates to ALF Discharge Regulations" – VHCA 2024 Annual Convention & Trade Show (September 2024)

"Fine Print, Big Implications: How to Think Like a Lawyer in Reviewing Clinical Services Contracts" – The Beacon Institute, LifeSpan Network (January 2023)

"Key Compliance Considerations in Contracts with Outside Providers and Professionals" – The Beacon Institute, LifeSpan Network (September 2022)

"The Ins and Outs of Telehealth in a Post-Pandemic World" – The Beacon Institute, LifeSpan Network (September 2022)

"Appealing the Bad Survey Result" – American Health Care Association (October 2021)

"Litigation Avoidance Strategies in Post-Acute Care Settings" – American Health Care Association (October 2021)

"You've Got Mail: Various Communications from Government Agencies and How to Respond to Them" – The Beacon Institute, LifeSpan Network (September 2020, 2021)

"Cannabis Update: Medical and Recreational Use in Maryland and Ramifications for Long Term Care" – The Beacon Institute, Lifespan Network (April 2021)

"Best Legal Practices for ALF Licensure Inspection Preparation and Response" – Virginia Health Care Association / VCAL (April 2021)

"Raining on the Parade: Strategies When Nursing Home Residents Don't Pay for Their Stay" – American Health Law Association, Long Term Care and the Law 2021 Conference (March 2021)

"Telehealth and Long-Term Care in the COVID-19 Era" – The Beacon Institute, LifeSpan Network (August 2020)

"COVID-19 Blanket Waivers: Where We Are, Where We Are Headed, and What this Means for You" – Virginia Health Care Association / VCAL (June 2020)

"Forging the Shield: Legal Considerations for Managing Abusive Residents in Skilled Nursing Facilities" – The Beacon Institute, LifeSpan Network (March 2020)

"The Rules and Reasoning Behind the IDR Process" – Virginia Health Care Association / VCAL (January 2020)

"Self - Reporting Guidance for Nursing Centers: Ensuring Compliance While Avoiding Risk" – Virginia Health Care Association / VCAL (September 2019)

"Legal Solutions to Common Long-Term Care Medicaid Problems: Accessing Documents, Filing Appeals, and Other Useful Tips to Ensuring Approval of Medicaid Cases" – The Beacon Institute, LifeSpan Network (February 2016, 2017, 2018, 2019)