

## LINDSAY L. ROLLINS

### Associate

Lindsay Rollins is an associate with Hancock, Daniel & Johnson, P.C. Her practice focuses on insurance coverage litigation and counseling, as well as general commercial litigation. Lindsay is licensed to practice law in eight states and the District of Columbia. She represents insurance clients in a wide range of insurance coverage cases in state and federal court, including commercial general liability, professional liability, employment practices liability, builders risk, commercial auto and trucking, personal auto, homeowners, umbrella, excess, and first-party property claims. Lindsay also regularly counsels insurance clients and provides analysis and recommendations with respect to complicated and emerging coverage issues. In addition, Lindsay represents corporate clients in commercial contract and tort litigation and advises and assists these clients with pre-litigation case assessments and negotiations.

During law school, Lindsay earned the John Marshall Scholarship, a prestigious award that afforded her a unique opportunity to be taught and mentored by Senior Justice Elizabeth Lacy of the Supreme Court of Virginia and Judge M. Hannah Lauck of the United States District Court for the Eastern District of Virginia, Richmond Division. She also served as a judicial intern to the Honorable Cleo E. Powell of the Virginia Supreme Court, where she researched and analyzed legal issues presented by petitions for appeal. Lindsay was a member of the Trial Advocacy Board and an executive member of the Moot Court Board and enjoyed competing in trial advocacy and moot court competitions. Today, she gives back to these organizations by volunteering as a judge for intra-scholastic competitions at her alma mater, the University of Richmond School of Law.

In her spare time, Lindsay serves as a Junior Board Member of the Children's Home Society of Virginia and is an active foster volunteer for Richmond Animal Care and Control.



### Practice Areas

Appellate

Commercial Litigation

General Tort, Insurance, and  
Product Liability Defense

Insurance Coverage Litigation &  
Counseling

### Licensure

Alabama

Colorado

District of Columbia

Maryland

Montana

Nevada

Utah

Virginia

Wyoming

### Academic Credentials

University of North Carolina at  
Chapel Hill, B.A.

University of Richmond School  
of Law, J.D.

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## Associations and Professional Memberships

American Bar Association Section of Litigation - Social Media Committee Co-Chair; Insurance Coverage Litigation Committee Seminar Vice-Chair

Defense Research Institute - Virginia State Membership Chair; Covered Events Newsletter Associate Editor; Insurance Coverage Practice Symposium Steering Committee Member

Federal Bar Association – Richmond Chapter – Membership Secretary

Virginia Association of Defense Attorneys - Policy Coverage Section Chair (2017-2018)

American Health Lawyers Association

## Publications

"How High: The Buzz on Emerging Issues in Coverage for Cannabis Operations," *American Bar Association Section of Litigation Insurance Coverage Litigation Committee* (Forthcoming)

"A House Divided: Interpretation of the MCS-90 Endorsement in Virginia's State and Federal Courts," *The Journal of Civil Litigation* (July 2018).

"The Unfair Claim Practices Compendium" (Virginia Chapter), *Defense Research Institute* (June 2018).

"Online Policy Applications Present New and Challenging Issues," *American Bar Association Section of Litigation Insurance Coverage Litigation Committee* (January 22, 2018).

"Comma Chameleon: The Comings and Goings of Punctuation in Insured and Additional Insured Provisions," *Defense Research Institute Insurance Coverage Practice Symposium* (December 2017).

"Bad Faith in Virginia: A Refresher Course," *Virginia Association of Defense Attorneys* (October 2017).

"2017 Coverage Case Update," *Virginia Association of Defense Attorneys* (May 2017).

"Litigating the Concussion Crisis," *American Bar Association Section of Litigation* (May 2017).

"Trying Cases in the 21st Century: Impacts of Generational Differences on Jury Selection and Case Presentation," *Virginia Association of Defense Attorneys* (October 2016)

"The Uninsured Motorist and Underinsured Motorist Coverage Compendium" (Virginia Chapter), *Defense Research Institute* (2016).

"Virginia Court Holds Web-Publication Does not Trigger 'Knowledge' or 'Business of Publishing' Exclusions in Defamation Suit," *American Bar Association Section of Litigation Insurance Coverage Litigation Committee Case Notes* (April 22, 2014).

"NY Court Denies Coverage for Sony Data Breach," *American Bar Association Section of Litigation Insurance Coverage Litigation Committee Case Notes* (March 26, 2014).

"Proposed Amendments To The Clinical Laboratory Improvement Amendments of 1988 And The Health Insurance Portability And Accountability Act of 1996 – Opening Doors To Patient Access Or To Increased Liability For Health Care Professionals?," *Health Care Law Monthly* (August 2012).

## Speaking Engagements

"How High – The Buzz on Emerging Issues in Coverage for Cannabis Operations" – American Bar Association Section of Litigation Insurance Coverage Litigation Committee Women in Insurance Conference (November 2018)

"Interpretation of the MCS-90 Endorsement in Virginia's State and Federal Courts" – Virginia Association of Defense Attorneys Annual Meeting (October 2018)

Points of Contention: Improving Insured/Insurer Relations on Government Investigation Claims, American Bar Association Section of Litigation Insurance Coverage Litigation Committee Conference (March 2018)

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## **Speaking Engagements cont.**

"Bad Faith in Virginia: A Refresher Course" – Virginia Association of Defense Attorneys Annual Meeting (October 2017)

"Coverage Case Update" – Virginia Association of Defense Attorneys Spring Sections Seminar (May 2017)

Terrorism Insurance: Understanding the Boundaries of Coverage for a Risk Without Borders, American Bar Association Section of Litigation Insurance Coverage Litigation Committee Conference (March 2017)

"Automatic Right to Independent Counsel? Maybe Not So Automatic Anymore!" - American Bar Association Section of Litigation Insurance Coverage Litigation Committee Women in Insurance Network Conference (October 2016)